



# *Educational Success RFP*

**Request For Proposals  
Application Workshop**



January 18, 2023

*Welcome*

# Housekeeping Items



- Meeting is being recorded and will be posted on GCF's website
- Submit questions through the Zoom chat throughout the presentation
- There will be a Q&A session at the conclusion of the presentation
- Any outstanding questions will receive responses via email
- Consider renaming yourself to include organization in name



## Purpose:

*To gain greater clarity regarding the content and process of the Educational Success RFP*



# *Overview of Educational Success*

*The request for proposal is funded by leveraging targeted funds that have been provided by generous donors with a heart for education.*

*This opportunity occurs every other year with a chance for renewal after the first year.*

*Example: The next cycle will occur January - May 2025.*

*The process includes a Letter of Intent, Full Proposal Application, 6-month Check-In and a Final Report after one year.*

# *Educational Success*

## **Request for Proposals**

Generous Donors ~ Designated Funds ~ Expect to make ~ 15 grants

Grants will be awarded for up to \$30,000

# *Funding Focus*

- To address the **sizable disparities by race and economic status** that are further amplified by educational access and attainment.

Competitive proposals will articulate...

- Support in and/or out of school educational efforts that address **disparities in educational and career attainment** for students of color and/or those of low socioeconomic status; or –
- Increase **social-emotional learning and health for students** of color and/or those of low socioeconomic status.

# *Digging into the funding focus:*

*To support in and/or out of school educational efforts that **address disparities** in educational and career attainment for students of color and/or those of low socioeconomic status; or that increase social-emotional learning and health for those students.*

## **What does it mean to address disparities?**

- A rising tide may lift all boats, but...

## **What outcomes would align with this funding focus?**



# *Use of Funds*

- Support, expand or strengthen existing programs
- Capital improvements or launch a new program
- Build organizational capacity or general operating support

## **Funding will not be awarded for:**

- Campaigns
- Capital Campaigns
- Special Events

Greater Cincinnati Foundation  
Grantmaking FAQs available:

[www.gcfdn.org/grant-faqs](http://www.gcfdn.org/grant-faqs)

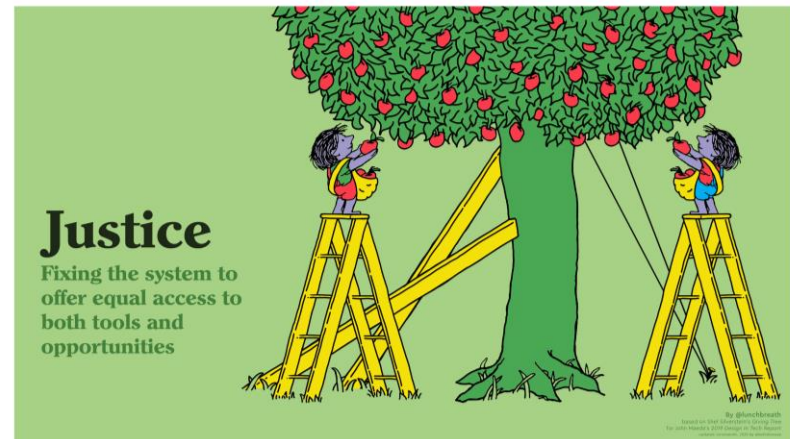
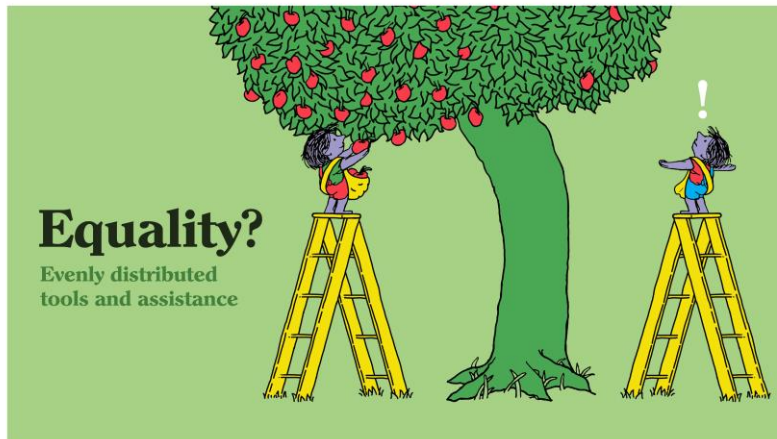
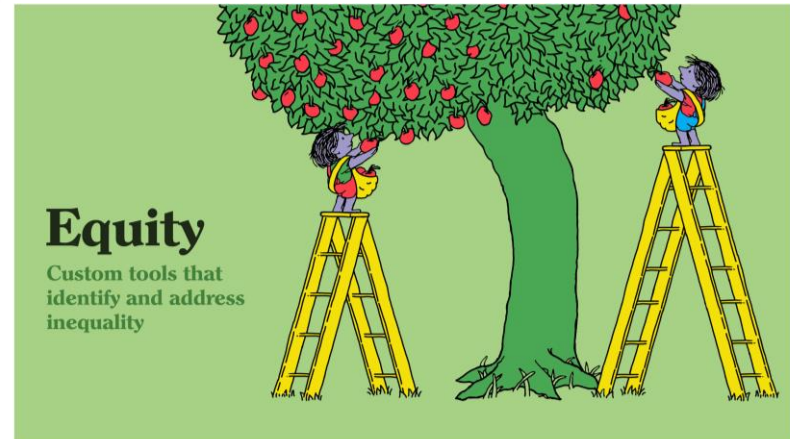
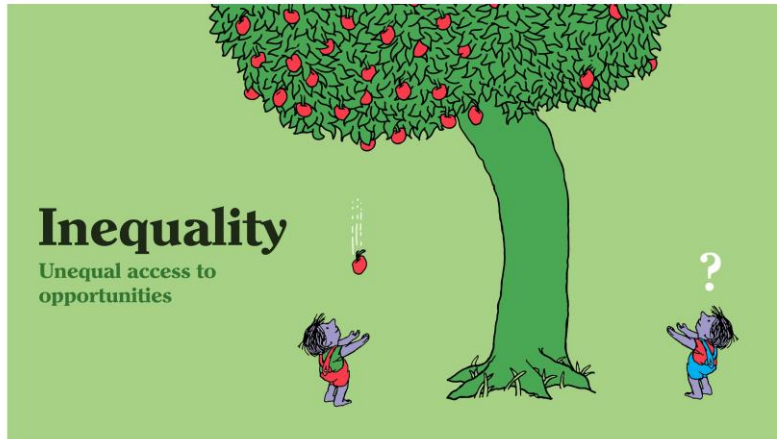


# *Generous Together*

## *Tips & Tricks*

- RFP and FAQs are your primary guide
  - FAQs are available at [gcfndn.org/grant-faqs](http://gcfndn.org/grant-faqs)
- The LOI and application are the primary means of expressing your work to the review committee
- Ensure that all required materials are attached
- After submission, changes to the application are challenging to make
- If something is requested in the application, it is being considered during the review
- GCF staff will do our best to respond in a timely manner throughout the process. Of note, email is preferred and may result in a quicker response time.

# Thinking about Equity & Justice



# *Racial Equity Lens*

**A racial equity lens is an approach that involves many components including:**

- Disaggregating and analyzing data and information by race and ethnicity,
- Understanding disparities and learning why they exist,
- Looking at problems and their root causes from a structural standpoint,
- Naming race explicitly when talking about problems and solutions

**Include how your organization is thinking about racial equity, and, if relevant, how that thinking influences your work in general, or this proposal specifically.**

# *Community Voice & Engagement*

## **How does your organization involve the communities you serve?**

- Does your organization involve community members in the organization's decision making or programming?
- Do you have community members with lived experience on your staff or board?
- Does your organization collect feedback from those that are served?

# *Asset Based Approach*

## **How does your organization perceive the communities you serve?**

- Value the strengths of the communities being served
- Build on assets in the community
- Commonly reflected in the tone submission

# Performance Measures

## Goals

- What are you trying to achieve with this grant?
- Inspirational
- Both shorter- and longer-term goals

## Measures

- How do you know how you're doing?
- Concrete & measurable
- Stronger if include outcomes (not just outputs)
- Align with past results

## Methods

- How are you collecting the information you need for your measures?
- Clear
- Includes description of data collection process



# *Outputs vs. Outcomes*

**The difference between an output and outcome is impact**

## **Example 1:**

- **Program:** Youth Apprenticeship Program
- **Output:** 150 youth and families will be served annually
- **Outcome:** 100% of youth will develop “foundational employability skills” and increase entry-level earning potential

# *Outputs vs. Outcomes*

The difference between an output and outcome is impact

## Example 2:

- **Program:** Middle School Summer Bridge Program
- **Output:** 50 students enrolled and maintain 85% attendance
- **Outcome:** 75% of students increase confidence in core subjects



# *10 Minute - Breakout Groups*

# Request For Proposal Timeline

Key Steps	Date
Request For Proposal Release	Monday, January 9, 2023
<i>Optional</i> Request for Proposal Workshop	Wednesday, January 18, 2023
Letter of Intent <b>Deadline</b>	Friday, February 3, 2023 at 5:00pm
<b>Invitation</b> to Complete a Full Proposal	Friday, February 24, 2023
Full Proposal <b>Deadline</b>	Friday, March 17, 2023 at 5:00pm
Decisions Communicated	Mid May
Funding Received	Late May

# Submitting the Letter of Intent

## Access applications through Foundant

- New to Foundant? Visit our website: [www.gcfndn.org/rfp](http://www.gcfndn.org/rfp)
- Select the Educational Success drop down menu – select the Request for Proposal
- Within the PDF, scroll to page 3 and click the hyperlinked text [GCF's online grantmaking system](#)
- This takes you to Foundant – either login or create an account
- Select “Apply” for the GCF Responsive Application
- For Request Category, be sure to choose “Educational Success RFP”

### Educational Success

**Purpose:**

To support in and/or out of school educational efforts that address disparities in educational and career attainment for students of color and/or those of low socioeconomic status; or that increase social-emotional learning and health for those students.

**Multi-year Funding Opportunity:**

Applicants awarded through this process will be eligible to renew their grant award for an additional year. Consideration for renewal will occur at the time of the first year follow up report.

RFP Release: January 9, 2023

REQUEST FOR PROPOSAL



# *Group Q & A*

Thank you for your important work.  
We look forward to learning from you.

## **Contacts**

Adison Nelson  
Director, Community Strategies  
[adison.nelson@gcfdn.org](mailto:adison.nelson@gcfdn.org)

Hannah Hilditch  
Community Strategies Coordinator  
[werisetgether@gcfdn.org](mailto:werisetgether@gcfdn.org)